# **Industry Prospectus**

The New England Section of the American Urological Association is pleased to invite our industry partners to participate in the 89<sup>th</sup> Annual Meeting of the New England Section of the AUA. Included in this prospectus are many opportunities for your company to show support of the Section. We would also like to announce that Ernest M. Bove, MD is the President of the section and he is looking forward to seeing you September 10-12 at the Doubletree Hilton Hotel in Burlington, Vermont. We thank you in advance for your support and look forward to seeing you in Vermont!

Historical NEAUA Annual Meeting Attendance		
Year	Total Attendees	Location
2019	286	Providence, RI
2018	274	Hartford, CT
2017	194	Montreal, Canada
2016	297	Portland, ME
2015	362	Mid-Atlantic & New England Joint Meeting, Bahamas
2014	252	Newport, RI





### MARKETING SUPPORT OPPORTUNITIES

### Industry-Supported Scientific Symposia\*

\$15,000 (breakfast), \$25,000 (lunch), \$35,000 (dinner)

Industry-supported scientific symposia of up to one to one and one half hours (depending on time slot) may be conducted at scheduled times during the Annual Meeting. Symposia support includes one (1) complimentary meeting registration for a speaker, acknowledgement in meeting publications, promotional materials and onsite signage, mailing lists for both preand post-registration attendee mailings and one complimentary blast email to the New England Section pre-registration list (mailing pieces must be approved before releasing labels). Sponsor will also have the opportunity to include an invitation with attendee registration materials and a promotional poster in the registration area. Symposia may or may not be accredited. Audio visual is included and food will be sponsored by the NE AUA Section.

Thursday, September 10\*

Lunch 12:00 pm – 1:30 pm Dinner 7:00 pm – 8:30 pm Friday, September 11\*

Breakfast 6:30 am – 8:00 am Lunch 12:30 pm -2:00 pm Saturday, September 12\*

Breakfast 6:30 am -8:00 am Lunch 12:00pm - 1:30 pm

#### \*schedule subject to change

#### **Hotel Key Cards**

\$10,000

All New England Section meeting attendees would use the hotel key cards and see your message.

## Meeting Bags

\$6.500

Every registered attendee will carry your company name and logo (product logo will not be accepted) on their bag. You may include one product flyer in every bag.

#### Meeting Bag Insert

\$1,000

Your company will have the opportunity to include a flyer in the NE AUA meeting bags which will be distributed to every attendee. This gives your company direct access to every NE AUA attendee. Limited to one flyer per company.

### **Promotional Signage**

\$3,000

Drive traffic to your exhibit by creating attractive promotion on signage placed in high traffic areas. Fee does not include production.

WiFi

\$7,500

WiFi will be provided in all of the meeting rooms. As the sponsor, your company will be able to have signage throughout the meeting acknowledging support of the WiFi as well as the password which will be your choice and can be your company name or a catchy product name. This provides widespread visual promotional coverage for your company.



Show support for the NE AUA by advertising in the newsletter. This is a great opportunity with wide exposure to the NE AUA membership. Newsletters are electronic and posted online in March, June, September and December. Statistics show that the NE AUA newsletters receive 1856 page views per month on average.

## Rates: (per issue)

Top Banner (Lead Banner)	\$1	,200
½ Page (Tower ad)	\$	780
⅓ Page (Bottom Banner)	\$	600
¼ Page (Half Banner Bottom)	\$	540

#### **General Requirements**

- 1. All artwork must be in jpeg, png, or gif. Format. File sizes should exceed 40 kb.
- 2. Color graphics & images saved as RGB.
- 3. Artwork must be in PC format.

## **Mechanical Specifications**

Ad Type	Description	<b>Dimensions in Pixels</b>
Lead Banner	Sits on top of page under header graphic	580 x 90
Tower	Sits in right column	145 x 300
Bottom Banner	Sits at bottom of page just above footer	580 x 90
Half Banner Bottom	Sits at bottom of page just above footer	290 x 90

If you are interested in advertising, please refer to the Insertion Order form on page in this prospectus.





## **EXHIBIT OPPORTUNITIES**

#### **Exhibit Hours\***

Thursday, September 10 3.30 pm - 6.30 pm\*\*Friday, September 11 7:30 am - 12:30 pm 2:00 pm - 6:30 pm\*\*\*

7:00 am - 10:30 am Saturday, September 12

#### Traffic Builders in Exhibit Hall

- Receptions on Thursday and Friday Evenings in the Exhibit Hall
- Continental breakfast and coffee breaks each day will be served in the Exhibit Hall

#### **Offsite Social Events**

Saturday, September 12 President's Reception & Dinner Cruise 5:45 pm - 9:00 pm The Presidents Reception will take place on Saturday, September 12<sup>th</sup> at 5:45 pm aboard the Spirit of Ethan Allen. Two tickets are available to each exhibitor on a first come, first service basis due to space limitations. All those who would like to

participate must submit their names via email to industry@neaua.org by July 31st.

#### **Exhibit Details**

The exhibits and all breaks are located in the Lake Champlain Ballroom.

## **Exhibit Space Fees**

\$3,500 8' x 10' Booth \$3,650 Table Top space

Includes:

- le, 2 chairs
- Lead retrieva

Includes:

- ✓ Side and back drape
- ✓ 1 6' x 24" draped table, 2 chairs
- ✓ Wastebasket
- ✓ Lead retrieval
- ✓ Attendee Pre-registration List
- √ 3 Registrations

Standing equipment in table top exhibit spaces, such as lithotripters, will be permitted provided it fits in table top space (8'x5') or the booth space (8'  $\times$  10'). In the case of a table top space this would preclude the use of the 6' table. Should equipment be larger than table top exhibit space reserved, that equipment will not be allowed to be displayed. Companies bringing in standing equipment must notify Show Management in writing, prior to the meeting.

A 50% deposit of the contracted space should be forwarded with the Application for Exhibit Space. The balance must be paid by June 12, 2020. Checks should be made payable to the New England Section, AUA and sent to:

New England Section, AUA | 500 Cummings Center, Suite 4400, Beverly, MA 01915 | Telephone: (978) 927-8330 | FAX: (978) 524-0461. If no credit card information is included, you may email to industry@neaua.org

<sup>\*</sup> Times subject to change based on final program.

<sup>\*\*</sup>Welcome Reception in Exhibit Hall 5:00 pm - 6:30 pm

<sup>\*\*\*</sup>Attendee Reception in Exhibit Hall 5:00 pm – 6:30 pm

## **EXHIBITOR INFORMATION**

#### **Refunds and Cancellations**

Cancellations received in writing by June 12, 2020 will be subject to a 25% administrative fee. There will be no refunds for cancellations received after June 12<sup>th</sup>.

#### **Conducting Exhibits**

Drawings, raffles, or quiz-type contests will be permitted, but must be submitted to show management for final approval. Electrical or other mechanical apparatus must be muffled so noise does not interfere with other exhibitors. Character of the exhibits is subject to approval of the Section. The right is reserved to refuse applications of concerns not meeting standards required or expected, as well as the right to curtail exhibits or parts of exhibits that reflect against the character of the meeting. This applies to displays, literature, advertising, novelties, souvenirs, conduct of persons, etc.

#### Space Assignment \*

Space assignment will be given to companies in the order in which applications are received. Following the June 12, 2020 deadline, exhibit assignments will be made on a space available basis. If space is filled by June 12, 2020, applications received will be placed on a waiting list and notified immediately. Exhibitors wishing to avoid assignment of space adjacent to a particular company should indicate this on their application. Careful consideration will be given to such requests\*.

\*The New England Section, AUA reserves the right to alter the Exhibit Floor Plan at any time.

#### Installation

The exhibit hall will be available for set-up from 9:00 a.m. - 2:30 p.m. on Thursday, September 10, 2020. All exhibits must be set by 2:30 p.m. without exception. Assembly of exhibits during regularly scheduled exhibit hours will not be permitted.

#### Dismantling

All exhibits must remain intact until the official closing time of 10:30 a.m. on Saturday, September 12, 2020, and may not be dismantled or removed, in whole or in part, before that time. After the close of exhibits, all material must be removed no later than 3:00 pm: dismantling prior to the conclusion of the morning coffee break may result in a company not being invited to exhibit in future years.

#### **Shipping Instructions**

Please refer to the online exhibitor service kit available in June 2020.

#### Hotel Reservation Information, Electrical, Telecommunications, Audio/Visual and Computer Equipment

Order Forms will be included in the online exhibitor service kit available in June 2020.

#### Infringement

Interviews, demonstrations and the distribution of literature or samples must be made within the area assigned to the exhibitor. Canvassing or distributing of advertising matter outside the exhibitor's own space will not be permitted.

#### **Fire Protection**

All materials used in the exhibit area must be flame-proofed and fire-resistant in order to conform to the local fire ordinances and in accordance with regulations established by the local fire department. Crepe paper or corrugated paper, flame-proofed or otherwise, will not be permitted. Excelsior or other paper is not to be used in crating merchandise. Display racks, signs, spotlights and special equipment must be approved before use, and all displays are subject to inspection by the Fire Prevention Bureau. Any exhibits or parts thereof found not to be fire-proof may be dismantled. All aisles and exhibits must be kept clear at all times, and fire stations and fire extinguisher equipment are not to be covered or obstructed.

#### **Special Needs**



If you require special accomodations in order to fully participate in the meeting, please contact the New England Section, AUA office.

#### Security

Security shall be furnished by Management to be on duty in the exhibit area when exhibits are closed, but the safekeeping of the exhibitor's property shall remain the responsibility of the exhibitor.

#### **Exhibit Personnel**

All exhibit personnel must be registered. Each person will be issued an exhibitor badge and must be employed by the Exhibitor or have a direct business affiliation. Each 8 x 10 booth is allotted three (3) badges and each table top exhibit is allotted two (2) badges. Additional badges are \$100.

#### **Protection of the Hotel**

Exhibitors will be held liable for any damage caused to the hotel property. No material or matter of any kind shall be posted on, tacked, nailed, screwed or otherwise attached to columns, walls, floors or other parts or portions of the hotel buildings or furnishings. Whatever may be necessary to properly protect the building, equipment or furniture will be installed at the expense of the exhibitor. If any controversy arises as to the need or propriety thereof, the General Manager of the Hotel will be the final judge thereof and his/her decision shall be binding on all parties concerned.

#### **Hazardous Waste**

Exhibitor assumes responsibility and any liability for removal or disposal of any material considered to be hazardous waste material. Exhibitor also agrees to conform to any local ordinances and regulations concerning the disposal of any and all hazardous waste. Any and all costs incurred in the removal of hazardous waste from the exhibit facility will be the sole responsibility of the exhibitor.

#### Indemnification

To the fullest extent permitted by law, exhibitor agrees to protect, indemnify, defend, and hold harmless the Hotel, Hilton Worldwide, Inc. and the Hotel's owner, and their respective owners, managers, partners subsidiaries, affiliates, officers, directors, employees and agents (collectively, the "Hotel Indemnified parties"), from and against any and all claims, losses or damages to persons or property, governmental charges or fines, penalties, and costs (including reasonable attorney's fees) (collectively, "claims(s), in any way arising out of or relating to the Event that is the subject of this Agreement but only to the extent any such Claim(s) arise out of (i) the negligence, gross negligence or intentional misconduct of exhibitor's employees, agents, or contractors (ii) a violation or breach of any of the terms and conditions of this Agreement by exhibitor or any related act or failure to act by the exhibitor, including but not limited to the obligation of compliance with applicable laws or regulations. Nothing in this indemnification shall require exhibitor to indemnify the Hotel Indemnified Parties for that portion of any claim arising out of negligence, gross negligence or intentional misconduct of the Hotel Indemnified Parties.

#### Insurance

You agree to maintain insurance reasonably commensurate with all activities arising from or connected with your exhibit, including, but not limited to, general liability insurance, with limits not less than \$2,000,000.00 per occurrence, covering personal injury, property damage, and other liability insurance arising from your exhibit. You further agree to add Hotel, Hotel's owner, and Hilton Worldwide, Inc. as additional insureds under all applicable policies for your exhibit.

Hotel agrees to maintain general liability insurance with limits not less than \$2,000,000.00 per occurrence, covering liability for personal injury, property damage, liquor liability, as well as Worker's Compensation insurance per applicable laws and Employers Liability insurance.

## **CONTACT INFORMATION**

#### Yvonne Grunebaum, Director of Industry Relations

New England Section, AUA 500 Cummings Center, Suite 4400 Beverly, MA 01915

Telephone: (978) 927-8330 E-mail: <a href="mailto:ygrunebaum@prri.com">ygrunebaum@prri.com</a>

Industry@neaua.org



## 89th Annual Meeting SEPTEMBER 10-12, 2020

Doubletree Hilton Hotel Burlington, Vermont



#### neaua.org

### **PAST EXHIBITORS**

AbbVie Accuray Incorporated ACMI Corporation Actavis, Inc.

Advanced Medical Partners Aeroflow Healthcare AKSM Oncology Allergan

Alnylam Pharmaceuticals

AmberPath

American Medical Systems American Urological Assn.

AmeriPath, Inc.
Amgen Inc.
Antigenics
Applied Medical
Armune Bioscience

Astellas Pharma US, Inc. Astra Tech. Inc.

AstraZeneca

Atlas Medical Technologies Augmenix Inc.

Augusta Medical Systems

Aureon Laboratories
Auxilium Pharmaceuticals

Avadel Pharma Aytu BioSciences Bard Davol Bard Medical Bayer Healthcare Becton Dickinson (BD) Biolitec, Inc.

Biolitec, Inc. BK Medical

Blue Earth Diagnostics Inc. Boehringer Ingelheim Boston Scientific Bostwick Laboratories

Briova RX Calypso Medical

Canadian Journal of Urology CBLPath

Cellay, Inc. ClariPath Cogentix Medical

Coloplast Corporation
Compounded Solutions LLC
Conmed Corp.

Convergent Laser Technologies

Cook Medical CounterPulsation, Inc. CystoMedix, Inc. Cytogen Corporation Decipher Biosciences Inc. Dendreon Corporation Diagnostic Health Group Dianon Systems

Direx Systems Corporation Domier Medtech

EDAP Technomed, Inc

ellura

Endo Pharmaceuticals Endocare, Inc. Esprit Pharma, Inc.

Ethicon Endo-Surgery

Ethicon Women's Health & Urology Exosome Diagnostics

Ferring Pharmaceuticals
ForTec Medical Inc.
Galil Medical
GE Healthcare
GE Surgery OEC
GenomeDx Biosciences
Genomic Health, Inc.

GlaxoSmithKline/Schering Plough

Gore & Associates
Greater Boston Urology

GTx, Inc Guerbet

Gynecare Worldwide

Gyrus ACMI

Hackensack Meridian Health HealthTronics, Inc.

Hitachi Healthcare Americas

HMT-USA, Inc. Imprimis Incontrol Medical Indevus Pharmaceuticals Inform Diagnostics ITelagen

International Medical Lasers Intuitive Surgical, Inc.

Invivo IVUmed

Janssen Biotech, Inc. Janssen Pharmaceuticals, Inc. Johnson Compounding Karl Storz Endoscopy-America Kennebec Pharmacy

Know Error Koelis

Kosin Technologies

Laborie Medical Technologies

Lakewood Pathology Associates

Laserscope Liebel Flarsheim Lilly ICOS Lisa Laser USA

Lumenis Mallinckrodt Pharmaceuticals

Marley Drug MasterPharm, LLC MBA HealthGroup MDxHealth MD Labs

Meda Pharmaceuticals Medical Software Medispec Ltd. Medivation Mediwatch USA Inc.

Medstone International, Inc. Medtronic MENMD

Mentor Corporation

Merck & Co., Inc.
MeridianEMR, Inc.
Metamark Genetics, Inc.
MicroGen DX
Miraca Life Sciences
Mission Pharmacal Company
Mobile One Medical Equipment Ltd.
Molecular Profiling Institute
Myriad Genetic Laboratories

NeoGenomics Laboratories NeoTract, Inc. Nextmed

Novartis Pharmaceuticals Novasys Medical, Inc. Oceana Therapeutics, Inc. Odyssey/Indevus Pharmaceuticals

Olympus America, Inc.

Oncura OPKO Health

Ortho McNeil Pharmaceutical

Ortho Urology

Ortho Women's Health and

Our Lab Pacific Edge Ltd.

Pallimed Solutions Pharmaceuticals

Pathnostics PD Labs Percuvision, Inc. Pfizer Pharmaceuticals Photocure, Inc. PLUS Diagnostics Praecis Pharmaceuticals Predictive Biosciences

Procter & Gamble Pharmaceuticals

Prometheus Group Prometheus, Inc.

Prometheus Laboratories

Prous Science / Timely Topics in Medicine - Urology

QDX Pathology Services

Qualigen

Quest Diagnostics, Inc.
Q Urological Corp
Rational Surgical Solutions
Retrophin

Retroph

Richard Wolf Medical Instruments

Sanofi Pasteur Sanofi-aventis Siemens Healthineers Slate Pharmaceuticals Solvay Pharmaceuticals Somnia, Inc.

SRS Medical Systems

Stamen Medical Supplies Sterling Medical Services

StrataDx Stryker

Surgical Lasers Inc. Surgical Tables, Inc. SurgiQuest, Inc. TAP Pharmaceuticals TerSera Therapeutics

Terumo Interventional Systems

Theralogix Thermatrx

**TOLMAR Pharmaceuticals** 

Typenex Surgical U.S. Labs

United Medical Systems, Inc. University Compounding Pharmacy

UroChartEHR by Intuitive Medical Software Urologix, Inc.

Urologix, Inc.
UroGen Pharma

Uromatrix Medical Systems

Uromedica, Inc. Uroplasty UroVal, Inc. US HIFU, LLC USMD, Inc.

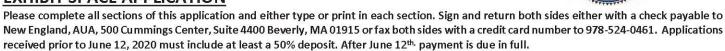
Valera Pharmaceuticals Verathon Medical Vision-Sciences, Inc. VIVUS, Inc.

Wedgewood Pharmacy

## New England Section of the AUA Annual Meeting September 10 - 12, 2020

Doubletree Hilton Hotel in Burlington Vermont

## **EXHIBIT SPACE APPLICATION**



CONTACT INFORMATION	<u>PAYMENT METHOD</u> : Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants.	
Contact Person will receive all correspondence pertaining to this meeting.	Emails received containing credit card information will be blocked. Please use the following methods of payment:	
Title	□Check amount enclosed: \$	
Telephone number Fax number	☐ Secure Fax: + 978.524.0461 This form must be faxed if credit card number is showing. <u>DO NOT EMAIL</u> .	
Email address	CREDIT CARD  ☐ American Express ☐ MasterCard ☐ Visa	
Company Name and Web Address	Amount to be charged: \$	
Street Address	Credit Card Number <u>OR</u> if emailing, add phone number and we will call for the credit card number.	
City/State/Zip	Expiration Date Security Code (3-4 numbers on front or back of card)	
EXHIBIT SPACE: □ 8 x 10 Booth space \$3,650	Name as it appears on credit card	
□ 8 x 10 Booth space \$3,650 <del>□ Table Top</del> \$3,500 SOLD OUT	Cardholder's Signature	
Location preferences: (List Booth or Table Numbers)  1stChoice2nd3rd4th	☐ Please check if credit card billing address is same as contact information at the top of the form.	
# of Tabletop(s)x \$3,500= Total Amount \$ # of Booth(s)x \$3,650 = Total Amount \$	☐ If billing address is not the same please enter below.	
Applications received without payment will not be processed. 50% deposit is due on or before June 12, 2020. After June 12 <sup>th</sup> applications must be accompanied by payment in full.	☐ WIRE TRANSFER – Please call our offices at +978.927.8330 for wiring information.	
We would <u>like</u> to be near	WE AGREE TO ABIDE BY ALL RULES AND REGULATIONS SET FORTH IN THE PROSPECTUS AND THIS APPLICATION (FRONT AND BACK). ACCEPTANCE OF THIS APPLICATION BY SHOW MANAGEMENT CONSTITUTES A CONTRACT.	
We would <u>not</u> like to be near	CONFIRMATION OF SPACE WILL BE SENT ON OR AFTER June 12, 2020.	
*NEAUA will make every effort to honor your location requests.	AUTHORIZED SIGNATURE	
COMPANY DESCRIPTION: Describe products and services to be exhibited in 10 words or less. This will allow us to determine your company's eligibility to exhibit.	PRINT NAME	
	TITLE	
	NEAUA USE ONLY: Date received:	
PROGRAM LISTING: Please email a 50 word description to industry@neaua.org by July 31, 2020 to be included in the Final Program Guide. Please include:	Amount received: Accepted by:	
Company Name     Mailing Address	ID #:	
Company website address     50 word description	Space Assignment: Date Assigned:	
If your description is substantially over 50 words we reserve the right to edit your submission.	New space assignment: Date assigned:	

#### **EXHIBIT SPACE APPLICATION (Page 2)**

ANNUAL MEETING New England Section, AUA ◆ September 10 - 12, 2020

Doubletree Hilton Hotel in Burlington Vermont

The New England Section of the American Urological Association and its authorized representatives are hereinafter referred to as "Show Management"

1. PAYMENT AND REFUNDS. Applications submitted prior to June 12, 2020 must be accompanied by a deposit in the amount of 50% of the total booth fee. Applications received without such payment will not be processed nor will space assignments be made. The balance of the space rental charge will become due and payable on June 12, 2020. Applications submitted after June 12, 2020 must be accompanied by payment IN FULL of the

Applications submitted after June 12, 2020 must be accompanied by payment IN FULL of the space rental charges. Applications received without such payment will be processed but space assignments will not be made.

If Show Management receives a written request for cancellation or reduction of space on or before June 12, 2020, the exhibitor will be liable for a 25% processing fee for the amount of space cancelled or reduced. For cancellations or reduction of space received after June 12, 2020, no refunds will be issued.

It is expressly agreed by the exhibitor that in the event he fails to pay the space rental at the times specified, or fails to comply with any other provisions contained in these rules and regulations concerning his use of exhibit space, Show Management shall have the right to reassign the booth location shown on the face of the contract or to take possession of said space and lease same, or any part thereof, to such parties and upon such terms and conditions as it may deem proper. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages, the amount paid by him for his space reservation, regardless of whether or not the Show Management enters into a further lease for the space involved.

In case the exposition shall not be held for any reason whatsoever, then and thereupon the rental and lease of space to the exhibitor shall be terminated. In such case the limit claim for damage and/or compensation by the exhibitor shall be the return to the exhibitor of the pro rata amount already paid for space for this specific event.

2. SPACE RENTAL AND ASSIGNMENT OF LOCATION. Whenever possible, space assignments will be made by Show Management in keeping with the preferences as to location requested by the exhibitor. SHOW MANAGEMENT, HOWEVER, RESERVES THE RIGHT TO MAKE THE FINAL DETERMINATION OF ALL SPACE ASSIGNMENTS IN THE BEST INTERESTS OF THE EXPOSITION.

3. USE OF SPACE, SUBLETTING OF SPACE. No exhibitor shall assign, sublet, or share the space allotted with another business or firm unless it is a wholly owned entity or approval has been obtained in writing from Show Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor's display, parent or subsidiary companies excepted.

Exhibitors must show only goods manufactured or dealt by them in the regular course of business. Should an article of non-exhibiting firm be required for operation or demonstration in an exhibitor's display, identification of such article shall be limited to the usual and regular nameplate, imprint or trademark under which same is sold in the general course of business. No firm or organization not assigned exhibit space will be permitted to solicit business within the Exhibit Areas.

4. EXHIBITORS AUTHORIZED REPRESENTATIVE. Each exhibitor must name one person to be his representative in connection with installation, operation and removal of the firm's exhibit. Such representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. The exhibitor shall assume responsibility for such representative being in attendance throughout all exposition periods; and this representative shall be responsible for keeping the exhibit neat, manned and orderly at all times. For their own safety and protection, children sixteen (16) years of age and under will not be admitted to the exhibit heat, manned and orderly at all times. For their DAD REMOVAL. Show Management reserves the right to fix the time for

5. INSTALLATION AND REMOVAL. Show Management reserves the right to tix the time for the installation of a booth prior to the Show opening and for its removal after the conclusion of the Show. Installation of all exhibits must be fully completed by the opening time of the exposition. Any space not claimed and occupied one hour prior to opening, may be resold or reassigned without refund. No exhibitor will be allowed to dismantle or repack any part of his exhibit until after the closing of the Show.

6. ARRANGEMENT OF EXHIBITS. The Official Exhibitor Kit is made available to everyone online. The Exhibitor Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management for booth construction. All booth space must be arranged and constructed in accordance with the guidelines, provisions and limitations contained in the Exhibitor Kit. If, in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from functioning at any time during the exposition.

prohibited from functioning at any time during the exposition.

Exhibitor Plan Review. Booth construction plans and layout arrangements for first-time exhibitors or involving other unusual construction features, must be submitted for approval at least sixty (60) days prior to the opening of the exposition.

least sixty (60) days prior to the opening of the exposition.

7. EXHIBITS & PUBLIC POLICY. Each exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety, while participating in this exposition. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the exhibitor. Show Management and service contractors have no responsibility pertaining to the compliance with laws as to public policy as far as individual exhibitor's space, materials and operation is concerned. Should an exhibitor have any questions as to the application of such laws, ordinances and regulations to his exhibit or display, Show Management will endeavor to answer them. All booth decorations including carpeting must be flame-proofed and all hangings must clear the floor. Electrical wiring must conform to the National Electrical Code Safety Rules. If inspection indicates any exhibitor has neglected to comply with these regulations, or otherwise incurs fire hazard, the right is reserved to cancel all or such part of that exhibit as may be irregular, and effect the removal of same at exhibitor's expense.

Exhibitors will not be permitted to store behind their booth background any excess material such as cardboard cartons, literature, etc. Excess supplies must be stored in areas which will be made available for such purpose. If unusual equipment or machinery is to be installed or if appliances that might come under fire codes are to be used the exhibitor should communicate with Show Management for information concerning facilities or regulations. Exhibitors must comply with City and State fire regulations.

Independent contractors must conform to IAEE, ESCA and ED&PA guidelines. All exhibitor labor must comply with established labor jurisdictions

8. STORAGE OF PACKING CRATES AND BOXES. Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period, but these, when properly marked, will be stored and returned to the booth by service contractors. It is the exhibitor's responsibility to mark and identify his crates. Crates not properly marked or identified may be destroyed. Show Management assumes no responsibility for the contents of crates or boxes improperly labeled as "empty". In the event of the lack of storage facilities, it may be necessary to store empty crates and cartons outside the building. Every effort will be made to protect the crates from the elements, but neither Show Management nor its service contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged at prevailing rates. Crates, boxes or other exhibit materials unclaimed by the exhibitor after the Show will be removed at the exhibitor's expense. Exhibitors will be billed by Show Contractors for removal time and materials at prevailing rates.

9. OPERATION OF DISPLAYS. Show Management reserves the right to restrict the operation of, or evict completely, any exhibit which, in its sole opinion, detracts from the general character of the exposition as a whole. This includes, but is not limited to, an exhibit which, because of noise, flashing lights, method of operation, display of unsuitable material, are determined by Show Management to be objectionable to the successful conduct of the exposition as a whole. Use of so-called "barkers" or "pitchmen" is strictly prohibited. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each exhibitor is responsible for keeping the aisles near its exhibit space free of congestion caused by demonstrations or other promotions.

**Direct Sales.** No retail sales are permitted within the exhibit area at any time, but orders may be taken for future delivery.

Contests, Drawings & Lotteries. All unusual promotional activities must be approved in writing by Show Management no later than 60 days prior to the opening of the exposition.

Show Management no later than 60 days prior to the opening of the exposition.

Literature Distribution. All demonstrations or other activities must be confined to the limits of the exhibitor's booth space. Distribution of circulars may be made only within the space assigned to the exhibitor distributing such materials. No advertising circulars, catalogs, folders, or devices shall be distributed by exhibitors in the aisles, meeting rooms, registration areas, lounges, or grounds of the host facility. Trade publishers are prohibited from soliciting advertising during the Show. Trade publications may be distributed from their booth, but automatic distribution is prohibited.

Live Animals. Live animals are prohibited.

Models. Booth representatives, including models or demonstrators, must be properly and modestly clothed. Excessively revealing attire is prohibited.

**Sound.** Exhibits which include the operation of musical instruments, radios, sound projection equipment, public address systems or any noisemaking machines must be conducted or arranged so that the noise resulting from the demonstration will not annoy or disturb adjacent exhibitors and their patrons, nor cause the aisles to be blocked. Operators of noisemaking exhibits must secure approval of operating methods before the exhibit opens.

10. SOCIAL ACTIVITIES. Exhibitor agrees to withhold sponsoring hospitality suites/rooms or other functions during official show activities, including exhibit hours, social functions, educational seminars and any other related activity scheduled by Show Management.

11. INSURANCE. Exhibitor agrees to maintain insurance reasonably commensurate with all activities arising from or connected with your exhibit, including, but not limited to, general liability insurance, with limits not less than \$2,000,000.00 per occurrence, covering personal injury, property damage, and other liability insurance arising from your exhibit. You further agree to add Hotel, Hotel's owner, and Hilton Worldwide, Inc. as additional insureds under all applicable policies for your exhibit. Hotel agrees to maintain general liability insurance with limits not less than \$2,000,000.00 per occurrence, covering liability for personal injury, property damage, liquor liability, as well as Worker's Compensation insurance per applicable laws and Employers Liability insurance.

12. Indemnification: To the fullest extent permitted by law, exhibitor agrees to protect, indemnify, defend, and hold harmless the Hotel, Hilton Worldwide, Inc. and the Hotel's owner, and their respective owners, managers, partners subsidiaries, afficiers, directors, employees and agents (collectively, the "Hotel Indemnified parties"), from and against any and all claims, losses or damages to persons or property, governmental charges or fines, penalties, and costs (including reasonable attorney's fees) (collectively, "claims(s), in any way arising out of or relating to the Event that is the subject of this Agreement but only to the extent any such Claim(s) arise out of (i) the negligence, gross negligence or intentional misconduct of exhibitor's employees, agents, or contractors (ii) a violation or breach of any of the terms and conditions of this Agreement by exhibitor or any related act or failure to act by the exhibitor, including but not limited to the obligation of compliance with applicable laws or regulations. Nothing in this indemnification shall require exhibitor to indemnify the Hotel Indemnified Parties for that portion of any claim arising out of negligence, gross negligence or intentional misconduct of the Hotel Indemnified Parties.

13. CARE OF BUILDING AND EQUIPMENT. Exhibitors or their agents shall not injure or deface any part of the exhibit building, the booths, or booth contents or show equipment and décor. When such damage appears, the exhibitor is liable to the owner of the property so damaged.

14. AMERICANS WITH DISABILITIES ACT. Exhibitors shall be responsible for compliance with the requirements of the Americans with Disabilities Act as defined by law.

15. OTHER REGULATIONS. Any and all matters not specifically covered by the preceding rules and regulations shall be subject solely to the decision of Show Management.

SHOW MANAGEMENT SHALL HAVE FULL POWER TO INTERPRET, AMEND, AND ENFORCE THESE RULES AND REGULATION, PROVIDED EXHIBITORS RECEIVE NOTICE OF ANY AMENDMENTS WHEN MADE. EACH EXHIBITOR AND ITS EMPLOYEES AGREES TO ABIDE BY THE FOREGOING RULES AND REGULATIONS AND BY ANY AMENDMENTS OR ADDITIONS THERETO IN CONFORMANCE WITH THE PRECEDING SENTENCE. EXHIBITORS OR THEIR REPRESENTATIVES WHO FAIL TO OBSERVE THESE CONDITIONS OF CONTRACT OR WHO, IN THE OPINION OF SHOW MANAGEMENT, CONDUCT THEMSELVES UNETHICALLY MAY

THERETO IN CONFORMANCE WITH THE PRECEDING SENTENCE. EXHIBITORS OR THEIR REPRESENTATIVES WHO FAIL TO OBSERVE THESE CONDITIONS OF CONTRACT OR WHO, IN THE OPINION OF SHOW MANAGEMENT, CONDUCT THEMSELVES UNETHICALLY MAY MMEDIATELY BE DISMISSED FROM THE EXHIBIT AREA WITHOUT REFUND OR OTHER APPEAL.
DATE
AUTHORIZED SIGNATURE
TITLE

New England Section of the AUA Annual Meeting September 10 - 12, 2020 Doubletree Hilton Hotel in Burlington, Vermont



## Complete and return to:

Yvonne Grunebaum –NEAUA 500 Cummings Center, Suite 4400 Beverly, MA 01915

Phone: 978.927.8330/ Fax: 978.524.0461

## **MARKETING SUPPORT OPPORTUNITIES AGREEMENT**

Exhibitor/Supporter:			
Contact	Title	Company	
Address	City/State/Zip	Country	
Phone	Fax	Email	
Authorized Signature	Date		
Supporters are required to complete an a	approved Letter of Agreement for pproval. Should supporter cance	t Opportunities Agreement you will be notified regard all CME activities. If a supporting company required support on or before June 12, 2020, 25% of the	es its own Letter of Agreemer
Please check your support s	election below:		
MARKETING SUPPORT			
☐ Hotel Keycards	\$10,000	☐ Promotional Signage	\$3,000
☐ Meeting Bags	\$ 6,500	☐ WiFi	\$7,500
■ Meeting Bag Insert	\$1,000		
PAYMENT METHOD::  WIRE TRANSFER - Please call our Check amount enclosed: \$		DO NOT EMAIL full credinformation. Form must card number is showing 978.524.0461. If you predeave out the credit card	be faxed if credit via our secure fax fer to email please
Credit Card Number			
Expiration Date Security Code	(3-4 numbers on front or back of	f card)	
Name as it appears on credit card ☐ Please check if credit card billing ad ☐ Billing address if different than abov	dress is same as contact inform	Cardholder's Signature nation at the top of the form.	
Olete and astronates. Vacance	Name to the state of the decades	Deletions INC ALIA	

<u>Complete and return to</u>: Yvonne Grunebaum, Director of Industry Relations | NE AUA

500 Cummings Center, Suite 4400

Beverly, MA 01915 USA | Phone: 978-927-8330 | Fax: 978-524-0461

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## **INDUSTRY-SUPPORTED SYMPOSIUM APPLICATION**

Exact Title of Symposium		Name of A	Name of Accrediting Organization		
Sponsoring Company Name		Contact N	Contact Name		
Address	City	State	Zip		
Phone	Fax	Email			
Brief Description of S	Symposia Topics and Propos	ed Faculty:			
* Symposium acceptance is su	ubject to final approval by the NE AUA Scien	ntific Program Committee			
FUNCTION TYPE (	check one)□ Breakfast \$	15,000 □ Lunch \$25	5,000 □ Dinner \$35,000		
DAY/DATE/TIME OF MEETING  Thursday. September 10  12:00 pm − 1:30 pm Lunch 7:00 pm − 8:30 pm Dinner			Friday, September 11  ☐ 6:30 am — 8:00 am Breakfast ☐ 12:30 pm — 2:00 pm Lunch  Saturday, September 12 ☐ 6:30 am — 8:00 am Breakfast ☐ 12:30 pm — 2:30 pm Lunch		
NEAUA and a basic AV s		ponsor is responsible for	contact with our meeting staff. Catering will be sponsored but the all additional charges to the facility. By signing below you are d.		
Signature			Date		
	Please call our offices at +978.9	027.8330 for wiring inform	nation		
CREDIT CARD  Amount to be charged: \$	Wisa Mas	<mark>चित्रत</mark>	DO NOT EMAIL full credit card information. Form must be faxed if credit card number is showing via our secure fax 978.524.0461. If you prefer to email please leave out the credit card number and		
Credit Card Number					
Expiration Date	Security Code (3-4 numbers on	front or back of card)			
Name as it appears on c Please check if credit Billing address if diffe	card billing address is same as		's Signature e top of the form.		

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Phone: 978.927.8330/ Fax: 978.524.0461

## **ADVERTISING INSERTION ORDER FORM**

Company		
Contact	Title	
Address		<del></del>
City/State/ Zip/Country		<del></del>
Telephone	Fax	Email
Deadline for submission:  2020  March 1  June 1  September 1  December 1		
Rates: ☐ Top Banner (Lead Banner)	\$1,200	
□ ½ Page (Tower ad)	\$ 780	
☐ ⅓ Page (Bottom Banner)	\$ 600	
☐ ¼ Page (Half Banner Bottom)	\$ 540	
,	·	
☐ I understand this agreement is final	and there will be no ref	funds.
Signed		
PAYMENT METHOD::		
☐ WIRE TRANSFER – Please call our offices	at +978.927.8330 for wiring	information
☐ Check amount enclosed: \$		DO NOT FMAIL full and it and
CREDIT CARD	MasterCard	information. Form must be faxed if credit card number is showing via our secure fax
Amount to be charged: \$		<b>978.524.0461</b> . If you prefer to email please leave out the credit card number and
Credit Card Number		
Expiration Date Security Code (3-4 nu	mbers on front or back of ca	rd)
Name as it appears on credit card  ☐ Please check if credit card billing address is ☐ Billing address if different than above:		holder's Signature in at the top of the form.

<u>Complete and return to</u>: Yvonne Grunebaum, Director of Industry Relations | NE AUA

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## New England Section of the AUA Annual Meeting

September 10 - 12, 2020

Doubletree Hilton Hotel in Burlington, Vermont

**Exhibitor Floor Plan** 

## NEAUA SEPTEMBER 10-12, 2020 DOUBLETREE BY HILTON, BURLINGTON, VT

